Valutazione Performance Fornitori ed Interazione Digitale
We wanted to qualify and evaluate supplier's performance, create contract and manage tender in one integrated system. Welcome WeBUY!
WeBUY: the new platform
Roll-out Plan

Tender & Contract go-live for Italy by April
Supplier Performance Management
Supplier Performance Management (SPM)

Main features

Key dimensions

- Governance
- Tools
- Awareness & Dissemination

Reduce risks, improve performance, reward excellences

Key distinctive features

- Standardized process
- Framework for consequence management
- SPM: a module of WeBUY platform
- Homogeneous set of KPIs and global checklists
- Reports publication on WeBuy
- BLs involvement and commitment

All main activities addressed

Supplier Performance Management (SPM)

Main process stages

1. Data collection
2. Supplier Performance Index calculation
3. Consequence Management & reporting

Supplier Performance Index (SPI)

\[
SPI = \sum \text{Weight} \times \text{Category}
\]

- Quality
- Punctuality
- Safety
- Environment
- Human Rights & Correctness
- Innovability & Collaboration

Weight

- 80% (Distribution based on risk)
- 10% (Set by default)

If one category is not valued, its weight is assigned proportionally among other categories.

Category value

\[
C_i = \sum w_i \times KPI_i
\]

\(w_i = \text{KPI weight}\)

SPI Operative Model

- Each category is calculated with KPIs based on Business systems and T&R

Governance

For each category

Each category is calculated with KPIs based on Business systems and T&R

If one of the two KPIs is not valued, the other is weighed at 100%.
Supplier Performance Management (SPM)
Consequence Management (CM) Framework

Type of evaluation
- Short term
- Long term

Scope of evaluation
- Supplier performance by contract – detailed evaluation
- Supplier performance by Merchandize Group – comprehensive evaluation of multiple contracts

Period of evaluation
- Last month
- Average of last 3 months (rolling)
- Average of last 12 months (rolling) minus standard deviation

Output

CX^1 average last 3 months (m-1 - m-3)
- Investigation and support
- Eligible for long term reward
- Improvement plan
- Penetration
- Blacklist and contract termination

CX^1 average last 12 months minus standard deviation
- Eligible for reward
- Go on
- Investigation and support
- Improvement plan
- Penetration
- Blacklist and contract termination

CM effects towards suppliers will start @May

1. Category “X” as example; 2. Consequence Management;
Procurement Portal
Abbiamo ascoltato i vostri suggerimenti per rinnovare il Portale Global Procurement di Enel.

Facilitato l'accesso all’area riservata WeBUY.

**DIVENTA FORNITORE:** nuova guida lungo tutto il percorso.

**DOCUMENTI:** nuove modalità di ricerca per una consultazione più rapida.

**PIANO ACQUISTI:** nuova visualizzazione; possibile ricerca per Country, BL, GM.

**CONTATTI:** più facile contattarci e fornire feedback.

Un Portale più operativo, aperto al dialogo, con una navigazione più intuitiva.