

Supplier Performance Management

Feb 2025





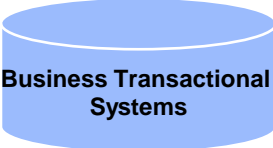



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- A large decorative graphic on the left side of the slide. It features a white rectangular bar at the top, followed by a blue trapezoidal shape that tapers to the left. The text of the list is overlaid on the blue portion of this graphic.
- **The Supplier Performance Management process**
 - How to view performance data on WeBUY

Supplier Performance Management (SPM)

What is SPM?



The process Enel has implemented on the WeBUY platform for evaluating supplier performance

Who evaluates	Where	When	Who	Based on what
Contract managers				 Quality
Enel employees who are beneficiaries of the contract and who enter into a relationship with the supplier		✓ Throughout the validity of the contract	✓ Active contracts ✓ Active suppliers	 Punctuality
				 Safety
				 Environment

Supplier Performance Management (SPM)

Operation Model



Process steps



1. Data Collection



2. Supplier Performance Index (SPI) calculation



3. Consequence Management & Reports

Supplier Performance Index (SPI)

$$SPI = \sum \text{Weights} * \text{Categories}$$

Categories	Weights
Quality	Risk-based distribution of each MG
Punctuality	
Safety	
Environment	

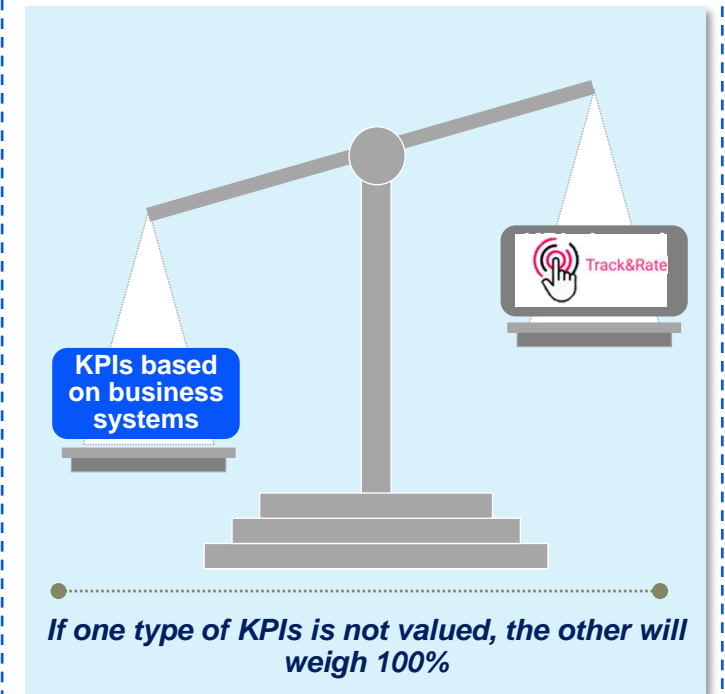
If a category is not valued, its weight is allocated proportionally among the others



For each Category

Category Value

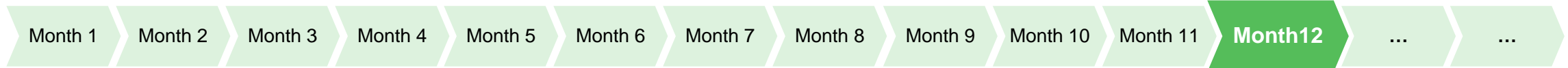
$$C_i = \sum_1^i w_i * KPI_i \quad w_i = \text{KPI weights}$$



Each category is calculated with KPIs provided by Business Transactional Systems and/or the supplier evaluation app active on the entire ENEL world.

Supplier Performance Management (SPM)

Consequence Management



Type of evaluation

- Evaluation of Punctuality and Quality

Evaluation period

- Time frame of 12 months

Result

SPI
(Average of the last 12 months)



consequence management actions are not automatic but deliberated after careful internal evaluation

Useful Link



More details about the process:

<https://globalprocurement.enel.com/it/diventa-fornitore/valutazione-performance>

Access link for viewing SPM
data on WeBUY

<https://vendoraccess.enel.com/login-it.html>

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- The Supplier Performance Management process
 - **How to view performance data on WeBUY**
 - **Company Report**
 - **Company Scorecard**

Access to WeBUY (1/2)



← → ↻ globalprocurement.enel.com

App Global inEnel Google Roma Capitale Sito... Yammer Home Importati da IE Importati Accedi Global Procurement Rassegna Stampa HSEQ4U

New communication COVID-19 [Read the alerts >](#) ×

[About](#) [Become a supplier](#) [Documents](#) [Tenders and opportunities](#) [Contacts](#) [Access](#) 🔍

Select to Log in

Access to WeBUY (2/2)



Access WeBUY in complete security

Each supplier, using its own e-mail and password, can interact with all the companies of the Enel Group through the global dashboard in WeBUY and use all the services available: respond to the tender invitations, manage its own qualification process, view its own vendor rating results, issue invoices and so on.

E-mail / User ID

Password

SIGN IN

[Are you not registered? Start here](#)

[Recover login information](#)

[Resend registration email](#)

Insert email and password to Log in

SPM data visualization



Welcome 11

JAGGAER ONE 16:35 Central European Time

Main Dashboard



QUALIFICATION MANAGEMENT

ACCEDI

NEW MESSAGES (LAST 30 DAYS)

No Unread Messages

MY PROCUREMENT PROCESSS WITH PENDING RESPONSES

No Procurement Processs to display

RFQ UPDATE

No Assessments to display

MY RFIS WITH PENDING RESPONSES

No RFIs to display

QUICK LINKS

STANDARD LINKS

- [My Auctions](#)
- [My Contracts](#)
- [Projects](#)
- [My RFIs](#)
- [My Procurement Process](#)
- [List of Directories](#)
- [Organisation Profile](#)
- [My Categories](#)
- [WeBUY Notices](#)

CUSTOM LINKS

- [WebEdi SSO](#)
- [RFO - ACCESS](#)
- [Short Term Supplier Performance](#)
- [SPI Category Result at MG level](#)

Select to see the short-term performance on the contract (monthly time horizon)

Select to see performance on Merchandise Group (monthly time horizon)



SPM data visualization



12:27 CET - Central Europe Time DST



Select to close the report

BUY

Close

Monthly category index by contract

Short Term Supplier Performance

ID_SUPPLIER	PERIOD	BUSINESS_LINE	CATEGORY	CONTRACT	MG_CODE	MG_DESCRIPTION	COUNTRY	CUI	CUI_NAME	SUPPLIER_TYPE	MONTHLY_INDEX
11055	201907	GDS	Quality	xxx	SPTT02	TLC - Servizi di fonia mobile e fissa	CO		xxx	Executor	100
11055	201907	GDS	Quality	xxx	SPTT02	TLC - Servizi di fonia mobile e fissa	CO		xxx	Responsible	75
11055	201907	GDS	Quality	xxx	SPTT04	TLC - Connettivita' dati	CO		xxx	Executor	75
11055	201907	GDS	Quality	xxx	SPTT04	TLC - Connettivita' dati	CO		xxx	Responsible	75
11055	201907	GDS	Quality	xxx	SPTT04	TLC - Connettivita' dati	CO		xxx	Executor	75
11055	201907	GDS	Punctuality	xxx	SPTT02	TLC - Servizi di fonia mobile e fissa	CO		xxx	Responsible	66.67

SPM data visualization



×

Monthly merchandise category/group indices

Export List

SPM SPI CATEGORY CALCULATION AT CUI - GM LEVEL

PERIOD	ID_SUPPLIER	CUI	CUI_NAME	SUPPLIER_TYPE	MG_CODE	SPI_Q	SPI_P	SPI_E	SPI_S	SPI_HR	SPI_IC
202101	XXX		XXX	Executor	SPTT02	85	85				
202102	XXX		XXX	Executor	SPTT02	85	85				
202103	XXX		XXX	Executor	SPTT02	82.14	85				
202103	XXX		XXX	Executor	SPTT04	75	85				
202104	XXX		XXX	Executor	SPTT02	85.56	87.22				
202104	XXX		XXX	Executor	SPTT04	85	85				
202105	XXX		XXX	Executor	SPTT02	86.11	85				
202105	XXX		XXX	Executor	SPTT04	87.5	85				

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 - Company Report
 - **Company Scorecard**



Company Scorecard




- The Scorecards are a graphic alternative to view the details of the executor's performance at the merchandise group level
- If available, you can view historical data and related trends

Company Scorecard



15:28 CET - Central Europe Time DST Benvenuto 11  

 Welcome to **WeBUY**

Cruscotto Principale

- Dati anagrafici / Qualificazione
- Profilo Azienda
- Mie Categorie
- Processi di Qualificazione
- Scorecard**
- Azioni di Sviluppo

- Scorecard
- Survey In Corso
- Scorecard Azienda**
- Scorecard Contratto


- Nessuna Valutazione da mostrare
- Contratti in Negoziazione
- Nessun Contratto da mostrare

- Messaggi nuovi (ultimi 30 giorni)
- Nessun Messaggio Non Letto

- RdI in attesa di risposta
- Nessuna RdI da mostrare

- Processo di Procurement in attesa di risposta
- Nessuna Processo di Procurement da mostrare

- Accesso Rapido
- Links Standard
 - Mie Aste
 - Miei Contratti
 - Elenco RDI
 - Miei Processi di Procurement
 - Lista delle Aree di Collaborazione
 - Profilo Azienda
 - Avvisi WeBUY
- Link Personalizzati
 - WebEdi SSO
 - RFQ - ACCESS
 - Contract Supplier Performance
 - Short term supplier performance
 - Long term supplier performance



- Select Personal Data / Qualification
- Choose the Scorecard section
- Select the Company Scorecard section

Company Scorecard



15:32 CET - Central Europe Time DST Benvenuto 11

Welcome to **WeBUY**

Surv

Scorecard name for the indicated combination of Country - Business Line - Merchandise Group

Company name

Performance Trend

Supplier Performance Index of the last period

Objective score = 100

Average of Supplier Performance Index over the past 12 months

	Classe di Valutazione	Nome	Periodo di Riferimento	Nome Azienda	Trend	Punteggio	Intervallo Valutazione	Punteggio Obiettivo	Media Valutazioni ultimi 12 Mesi	Data Chiusa
1	Supplier Performance	CO-GDS-FIPS03	---	Guru Test		76,5		100	76,5	01/05/2020 00:00
2	Supplier Performance	CO-GDS-SPTT02	---	Guru Test	⊕	67,5		100	66,5	01/05/2020 00:00
3	Supplier Performance	CO-GDS-SPTT04	---	Guru Test	⊕	72		100	63,3	01/06/2020 00:00
4	Supplier Performance	Supplier Performance	2020 - Maggio	Guru Test		100		100	100	17/06/2020 12:18


Totale 4 Pagina 1 di 1


Select the scorecard you want to view

Company Scorecard



15:38 CET - Central Europe Time DST

Benvenuto 11  

 Welcome to WeBUY

[← Torna alla Lista](#)

[Mostra Trend](#) [Report per Stampa](#)

Nome Scorecard: CO-GDS-SPTT04

 Chiusa

Azienda Buyer: Guru Test

Periodo di Riferimento: -, Chiusa il: 01/06/2020 00:00

Responsabile Attuale Scorecard: Test Guru

- Select Form
- Select Form Scorecard

Dettagli **Form** Azioni (0) Messaggi (Non Letti 0)

Form Scorecard

« < > » Valutazione: 12, Periodo di Riferimento: 01/06/2020

Informazioni Scorecard

Nome Fornitore
seller_1

Azienda Buyer
Guru Test

Formato Scorecard
Personalizzata

Nome Scorecard
CO-GDS-SPTT04

Data di Creazione
11/05/2020 18:00:33

Scorecard creata da
Test Guru

Organizzazioni Aziendali

Informazioni Aggiuntive

Classe di Valutazione

[Vsualizza Valutazione](#)

Company Scorecard



15:40 CET - Central Europe Time DST

Benvenuto 11

enel Welcome to WeBUY

Torna alla Lista

Mostra Trend Report per Stampa

Nome Scorecard SPTT04

Chiusa

Azienda Buyer: Guru Test

Periodo di Riferimento: --, Chiusa il: 01/06/2020 00:00

Responsabile Attuale Scorecard: Test Guru

Dettagli Form Azioni (0) Messaggi (Non Letti 0)

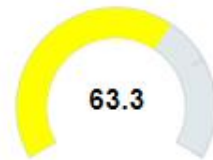
Form Scorecard

Valutazione: 12, Periodo di Riferimento: 01/06/2020

Data di Chiusura della Valutazione	01/06/2020 00:00
Azioni Collegate	0

Average of Supplier Performance Index over the past 12 months

Media Ultimi 12 (Mesi)



Trend Valutazione corrente

Performance trends

Punteggio Totale



Supplier Performance Index of the last period

[Torna alla Lista](#)

Trend Valutazione corrente

[Mostra Trend](#) [Report per Stampa](#)

Tabella KPI

1. SP_QUALITY

KPI	Valore Parametro d'Origine	Punteggio Attuale
1.1 SP_QUALITY	--	80
Punteggio Categoria		80

2. SP_PUNCTUALITY

KPI	Valore Parametro d'Origine	Punteggio Attuale
2.1 SP_PUNCTUALITY	--	80
Punteggio Categoria		80

3. Ambiente

KPI	Valore Parametro d'Origine	Punteggio Attuale
3.1 SP_ENVIRONMENT	--	N/A
Punteggio Categoria		N/A

4. SP_SAFETY

KPI	Valore Parametro d'Origine	Punteggio Attuale
4.1 SP_SAFETY	--	N/A
Punteggio Categoria		N/A

5. SP_INNOVABILITY & COLLABORATION


KPI	Valore Parametro d'Origine	Punteggio Attuale
5.1 SP_INNOVABILITY & COLLABORATION	--	N/A
Punteggio Categoria		N/A

6. SP_HUMAN RIGHTS & CORRECTNESS

KPI	Valore Parametro d'Origine	Punteggio Attuale
6.1 SP_HUMAN RIGHTS & CORRECTNESS	--	N/A
Punteggio Categoria		N/A

7. SPI

KPI	Valore Parametro d'Origine	Punteggio Attuale
7.1 SPI	--	72
Punteggio Categoria		72



Evaluation on the individual performance category


Supplier Performance Index calculated as a weighted average of the categories

Scorecard Azienda



15:38 CET - Central Europe Time DST

Benvenuto 11  

 Welcome to **WeBUY**

[← Torna alla Lista](#)

Select Show Trend to access historical data analysis

[Mostra Trend](#) [Report per Stampa](#)

Nome Scorecard: CO-GDS-SPTT04

Azienda Buyer: Guru Test

Periodo di Riferimento: —, Chiusa il: 01/06/2020 00:00

Responsabile Attuale Scorecard: Test Guru

[Chiusa](#)

[Dettagli](#) [Form](#) [Azioni \(0\)](#) [Messaggi \(Non Letti 0\)](#)

Select Report to Print to create a print version or pdf

Form Scorecard

[«](#) [<](#) [>](#) [»](#) Valutazione: 12, Periodo di Riferimento: 01/06/2020

Informazioni Scorecard

Nome Fornitore seller_1	Azienda Buyer Guru Test
Formato Scorecard Personalizzata	Nome Scorecard CO-GDS-SPTT04
Data di Creazione 11/05/2020 18:00:33	Scorecard creata da Test Guru
Organizzazioni Aziendali	

Informazioni Aggiuntive

Classe di Valutazione

[Vvisualizza Valutazione](#)

Torna indietro

Nome Scorecard: CO-GDS-SPTT04

Azienda Buyer: Guru Test

Periodo di Riferimento: --, Chiusa il: 01/06/2020 00:00

Responsabile Attuale Scorecard: Test Guru

Chiusa

Select the period you want to view

Trend Valutazione Scorecard

Periodo di Riferimento: 12.01/06/2020

- Monthly Supplier Performance Index
- Average of Supplier Performance Index over the past 12 months

Trend Valutazione corrente



Report Valutazione corrente

Periodo di Riferimento	--	Frequenza	Manuale
Responsabile	Test Guru	Intervalli di Valutazione	SCORECARD_TEST_ENEL ⓘ
Valutazione Iniziata	01/06/2020 00:00	Valutazione Chiusa	01/06/2020 00:00
Valutazioni Complete	12		

Punteggio medio
63,3

Punteggio corrente
72

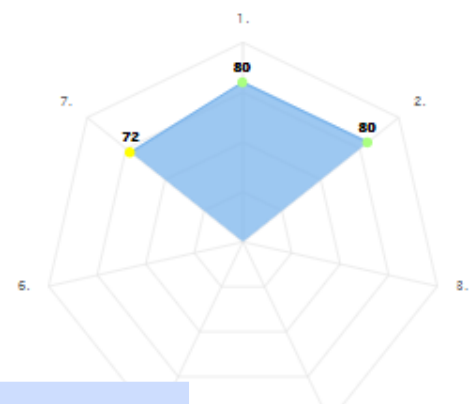


Trend Valutazione corrente

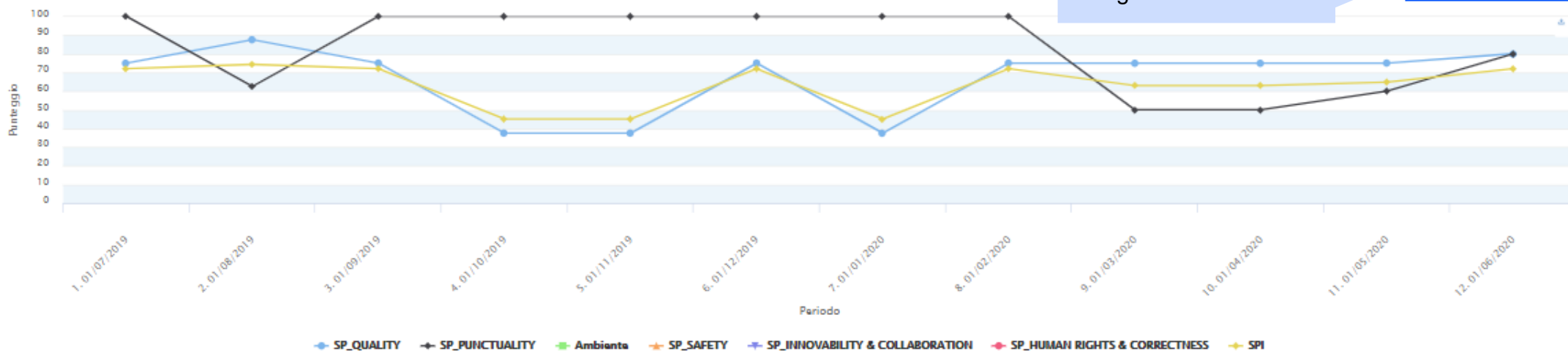
Performance Trend

Punteggio della Categoria di Valutazione della Valutazione corrente

Categoria di Valutazione	Punteggio	Trend
1 SP_QUALITY	80	↕
2 SP_PUNCTUALITY	80	↕
3 Ambiente	N/A	
4 SP_SAFETY	N/A	
5 SP_INNOVABILITY & COLLABORATION	N/A	
6 SP_HUMAN RIGHTS & CORRECTNESS	N/A	
7 SPI	72	↕



Trend Categoria di Valutazione Corrente



Select to filter categories

Filtra Categorie di Valutazione sul Grafico