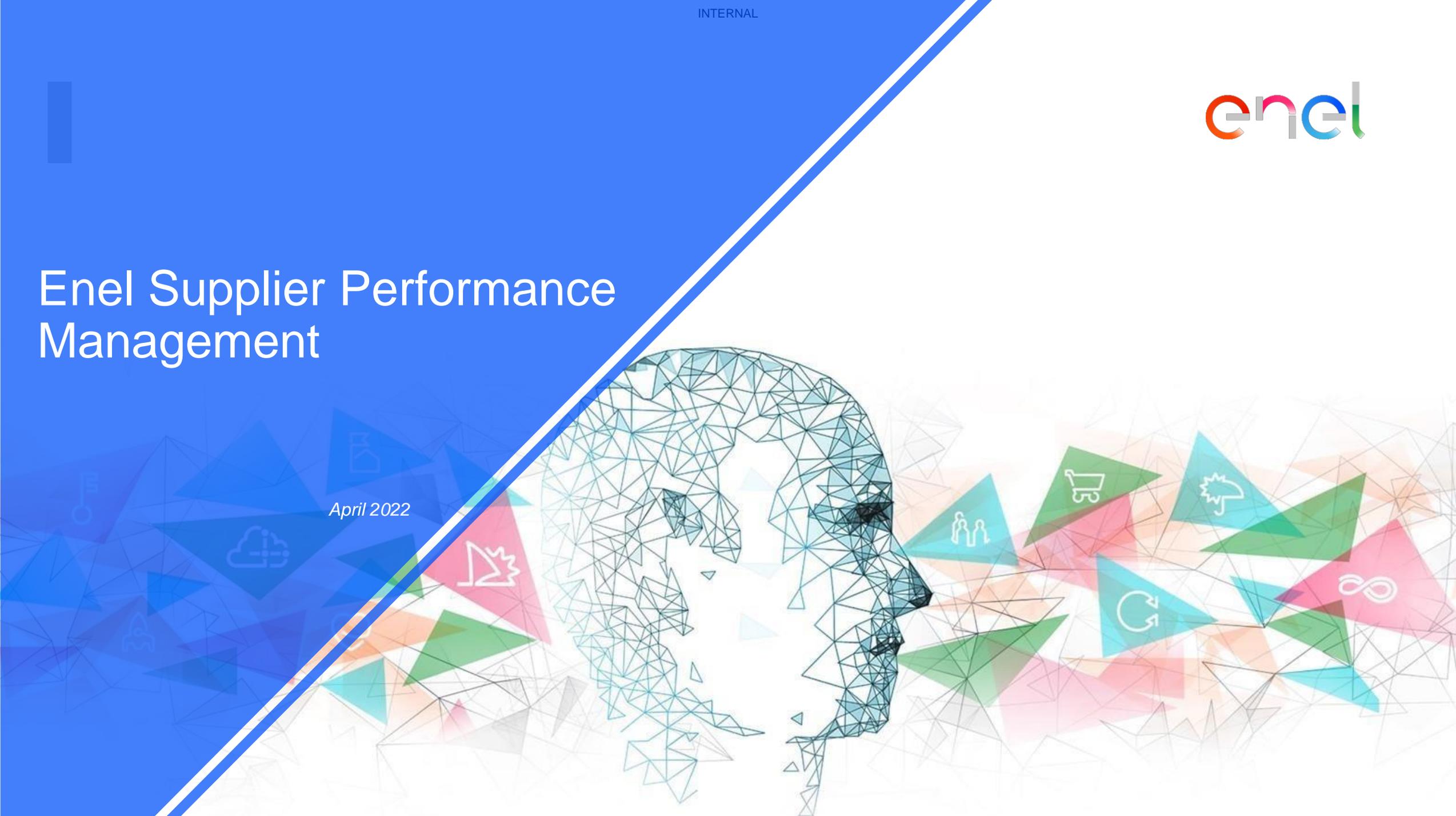




Enel Supplier Performance Management

April 2022



- 
- A large decorative graphic on the left side of the slide. It features a white rectangular bar at the top, followed by a blue trapezoidal shape that tapers to the left, and another blue trapezoidal shape at the bottom that tapers to the right. The text of the list is overlaid on the middle blue section.
- **Supplier Performance Management Process**
 - Performance views in WeBUY

Supplier Performance Management (SPM)

What is SPM?



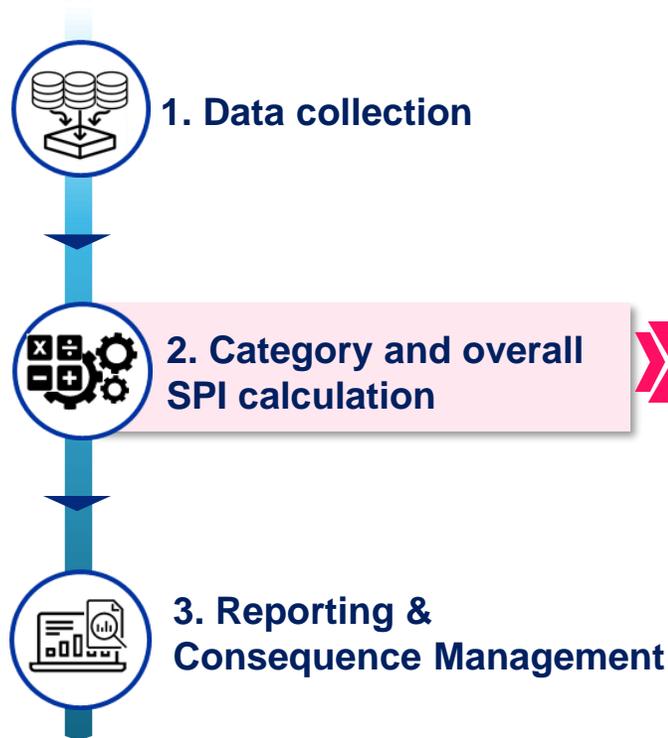
The process dedicated to the supplier's performance evaluation that Enel has implemented in the WeBUY platform.

Who	Where	When	What	Scope
Buyers	 Track&Rate	Tender/ Awarding phase		 Quality
Contract managers	 Business Systems*	<ul style="list-style-type: none"> ✓ During contract duration 	<ul style="list-style-type: none"> ✓ Active Contracts 	 Punctuality
Enel employees who are beneficiaries of the contract/ in contact with the suppliers	 Track&Rate	<ul style="list-style-type: none"> ✓ Monthly ✓ On deliveries 	<ul style="list-style-type: none"> ✓ Active Suppliers 	 Safety
				 Environment
				 Human Rights & Correction
				 Innovation & Collaboration

Supplier Performance Management Operating Model (1/2)

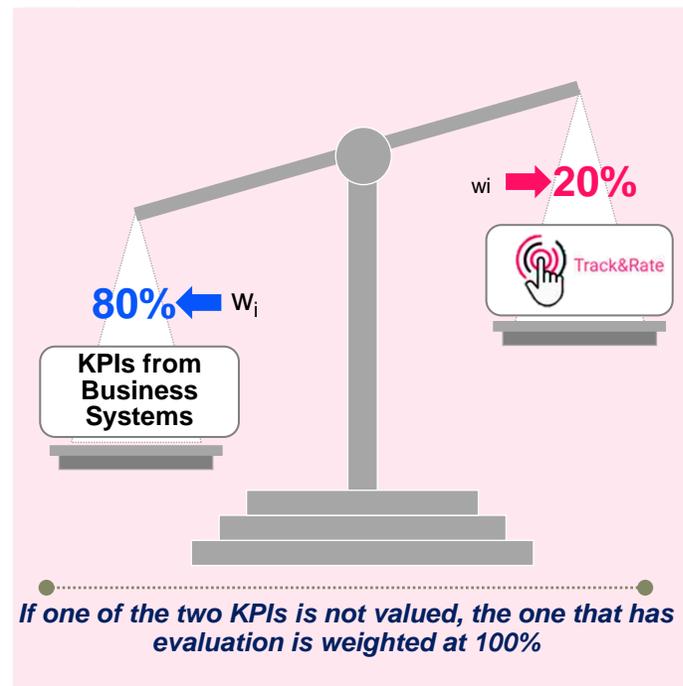


Main steps



Category calculation

$$C_i = \sum_1^i w_i * KPI_i \quad w_i = \text{KPIs weight}$$



Supplier Performance Index*(SPI)

$$SPI = \sum \text{Weight} * \text{Category}$$

Category	Weight
Quality	Distribution based on risk of MG ¹ 80%
Punctuality	
Safety	
Environment	Set by default 10%
Human Rights & Correctness	Set by default 10%
Innovability & Collaboration	Set by default 10%

If one category is not valued, its weight is assigned proportionally among other categories

An overall SPI* is calculated at supplier - MG level based on the 6 categories
Each category is calculated considering KPIs from business systems and from TnR

Supplier Performance Management Operating Model (2/2)



3. Consequence Management (CM) – by category/ group of categories



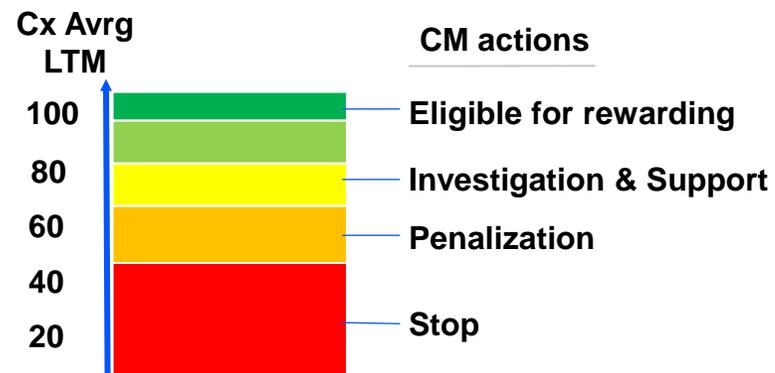
Evaluation scope

- Performance at **supplier – MG** (Merchandizing Group) comprehensive evaluation of multiple contracts associated at the same MG

Evaluation period

- **Last Twelve Months**

Result



Consequence management actions are not automatic

Supplier Performance Management

What is Track & Rate?



Track & Rate is an application that allows all Enel employees to communicate observations related to the performance of suppliers/ contractors in real time and from different devices (Smartphone, Tablet, PC).

The information collected is considered as input data for calculation of the performance of suppliers/ contractors (at contract and at MG level) on the 6 categories of interest: **Quality, Punctuality, Safety, Environment, Human Rights & Correctness, Innovation & Collaboration.**

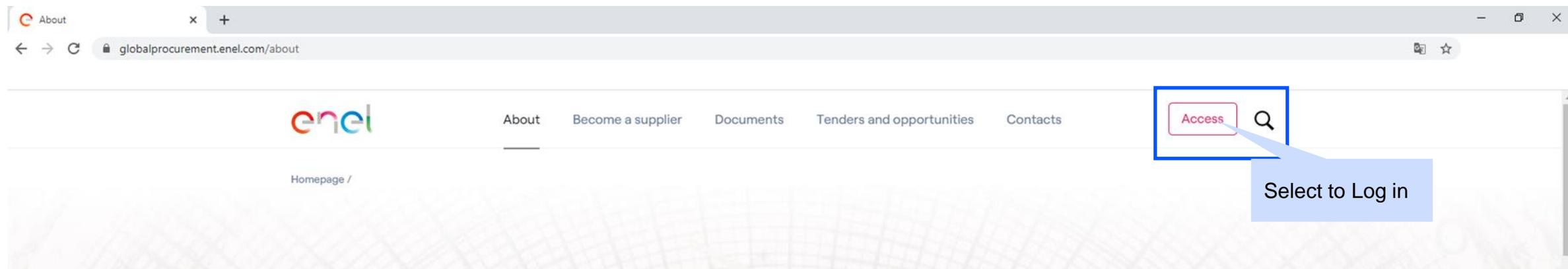


Track&Rate

- Supplier Performance Management Process
- **Performance views in WeBUY**
 - **Reports**
 - **Scorecard**

Access to WeBUY (1/2)

<https://globalprocurement.enel.com/about>



Access to WeBUY (2/2)



Access WeBUY in complete security

Each supplier, using its own e-mail and password, can interact with all the companies of the Enel Group through the global dashboard in WeBUY and use all the services available: respond to the tender invitations, manage its own qualification process, view its own vendor rating results, issue invoices and so on.

Insert email and password to Log in

Username

Password

SIGN IN

[Are you not registered? Start here](#)

[Recover login information](#)

Suppliers' reports



- The reports contain **performance information at contract (purchase document) level** and at **merchandize group level**.
 - ✓ **Short Term supplier performance:** performance at contract level (considering Business Line and Country segregation) in a specific month
 - ✓ **SPI category result at MG level:** category performance result obtained at MG level (no BL and country segregation)

Access to SPM Reports



Main Dashboard

Select to change language

QUALIFICATION MANAGEMENT

ACCEDI

NEW MESSAGES (LAST 30 DAYS)

No Unread Messages

MY PROCUREMENT PROCESSS WITH PENDING RESPONSES

No Procurement Processs to display

RFQ UPDATE

No Assessments to display

MY RFIS WITH PENDING RESPONSES

No RFIs to display

Select to see performance result by MG

CUSTOM LINKS

WebEdi SSO

Select to see the Short-Term Performance of the contract

RFQ - ACCESS

Short Term Supplier Performance

SPI Category Result at MG level

CONTRACTS IN NEGOTIATION

No Contracts to display

Suppliers' reports

SPM Report – Short Term Supplier Performance



JAGGAER ONE 15:23 CET - Central Europe Time DST

X

Select to close the report

Role of the supplier:

Responsible = Main contractor (contains eventual evaluations of the subcontractors)

Executor = Subcontractor

In case there are no evaluations for subcontractors, the result for Responsible = result for Executor

Select to download the report

Export List

DATA 20:	Calculation period (yyyymm)	THE SPM MODEL	Category	LIER F	Merchandizing Group Code	Merchandizing Group Description	Country Code				Monthly index result for the category (if existing)
ID_SUPPLIER	PERIOD	BUSINESS_LINE	CATEGORY	CONTRACT	MG_CODE	MG_DESCRIPTION	COUNTRY	CUI	CUI_NAME	SUPPLIER_TYPE	MONTHLY_INDEX
11060	201907	GDS	Quality	8400104058	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Responsible	0
11060	201907	GDS	Punctuality	8400104058	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Responsible	100
11060	201907	GDS	Quality	8400104058	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Executor	0
11060	201907	GDS	Punctuality	8400104058	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Executor	100
11060	201907	GDS	Quality	8400104081	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Responsible	75
11060	201907	GDS	Punctuality	8400104081	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Responsible	100
11060	201907	GDS	Quality	8400104081	SPTT04	TLC - Connettivita' dati	PE	94476	Supplier A	Executor	75

Category result at contract level considering BL and Country segregation



Suppliers' reports

SPM Report – SPI Category Result at MG level

JAGGAER ONE 15:29 CET - Central Europe Time DST

Select to download the report

Select to close the report

Role of the supplier:
Responsible = Main contractor (contains eventual evaluations of the subcontractors)
Executor = Subcontractor
 In case there are no evaluations for subcontractors, the result for Responsible = result for Executor

Export List

SPM SPI CATEGORY CALCULATION AT CUI - GM LEVEL
 Calculation period (yyyy-mm)

PERIOD	ID_SUPPLIER	CUI	CUL_NAME	SUPPLIER_TYPE	MG_CODE	SPL_Q	SPL_P	SPL_E	SPL_S	SPL_HR	SPL_IC
202101	11060	94476	Supplier A	Executor	FIHD01					100	
202101	11060	94476	Supplier A	Executor	FIHD03					Human Rights & Correctness	Innovation & Collaboration
202101	11060	94476	Supplier A	Responsible	SPBD06					100	
202101	11060	94476	Supplier A	Executor	SPBD06					100	
202101	11060	94476	Supplier A	Executor	SPTT01					100	
202101	11060	94476	Supplier A	Executor	SPTT02					100	
202101	11060	94476	Supplier A	Responsible	SPTT04					100	
202101	11060	94476	Supplier A	Executor	SPTT04					100	
202102	11060	94476	Supplier A	Executor	FIHD01					100	
202102	11060	94476	Supplier A	Executor	FIHD03	80	80	80	80	95	

SPI Category result at MG level (no BL – Country segregation)

Scorecards



- The Scorecards are a graphic alternative to view the details of the executor's performance at merchandize group (MG) level
- If available, you can view historical data and related trends

Access to Scorecard



The screenshot displays the JAGGAER-ONE user interface. At the top, the header includes the JAGGAER-ONE logo, the time '15:18 CET - Central Europe Time DST', and a welcome message for 'Alberto Albertoni'. The main navigation menu is open, showing options like 'My Organisation', 'Organisation Profile', 'My Categories', 'Qualification Process', 'Scorecards', and 'Development Actions'. A sub-menu is visible under 'Scorecards', with 'Enterprise Scorecards' highlighted. A blue callout box with a white border contains the following instructions:

- Select **My Organization** from the menu
- Choose the **Scorecard** section
- Select the **Enterprise Scorecard** section

The background of the dashboard shows several sections: 'QUALIFICATION MANAGEMENT', 'MY PROCUREMENT PROCESSSS WITH PENDING RESPONSES' (with a message 'No Procurement Processs to display'), 'RFIS WITH PENDING RESPONSES' (with a message 'No RFIs to display'), and 'CONTRACTS IN NEGOTIATION' (with a message 'No Contracts to display'). A 'QUICK LINKS' section is also visible on the right side of the dashboard.

Enterprise Scorecard



JAGGAER ONE 15:24 CET - Central Europe Time DST Welcome Alberto Albertoni

Scorecards

In Progress Surveys **Enterprise Scorecards** Contract Scorecards

Enter Filter (type to start search) ▼

Showing Result 1 - 6 of 6

	Code	Scorecard Type	Title	Reference Period	Organisation Name	Trend	Score	Grade	Target Score	Average Last 12	Date Closed
1	scd_164	Supplier Performance	FIHD01	--	Guru Test	↓	91,9		100	98,8	01/07/2021 00:00
2	scd_166	Supplier Performance	SPBD06	--	Guru Test	↓	91,9		100	98,8	01/07/2021 00:00
3	scd_169	Supplier Performance	SPTT04	--	Guru Test	↓	91,9		100	97,1	01/07/2021 00:00
4	scd_167	Supplier Performance	SPTT01	--	Guru Test	↓	91,9		100	97,1	01/07/2021 00:00
5	scd_168	Supplier Performance	SPTT01	--	Guru Test	↓	91,9		100	95,1	01/07/2021 00:00
6	scd_165	Supplier Performance	FIHD03	--	Guru Test	↑	100		100	93,8	01/08/2021 00:00

Select the scorecard for details

Enterprise Scorecard



JAGGAER ONE 15:37 CET - Central Europe Time D

Select **Forms**
Select **Scorecard form**

Welcome **Alberto Albertoni**

← Named Scorecard: FIHD01

Print Summary

Details **Forms** Actions (0) Messages (Unread 0)

Scorecard Form Show Trend

→| << < Access the Scorecard form to view the Scores assigned by the Buyer Organisation
Evaluation: 7, Reference Period: 01/07/2021 00:00

Scorecard Information

Supplier Organisation Name
Seller Test 4

Buyer Organisation
Guru Test

Scorecard Title
FIHD01

Creation Date
17/12/2021 11:15:05

Scorecard Created by
Test Guru

Emitting Unit

Additional Information

Scorecard Type

Enterprise Scorecard



← Named Scorecard: FIHD01

Print Summary

Details Forms Actions (0) Messages (Unread 0)

Scorecard Form Show Trend

→| << < Evaluation: 7, Reference Period: 01/07/2021 00:00 ▾

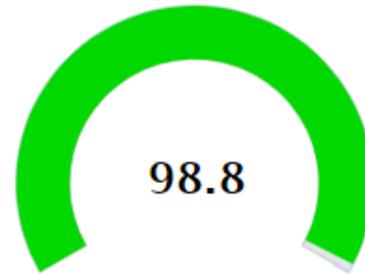
Average Last 12 Months Overall SPI

Supplier performance Index (SPI) in the selected period

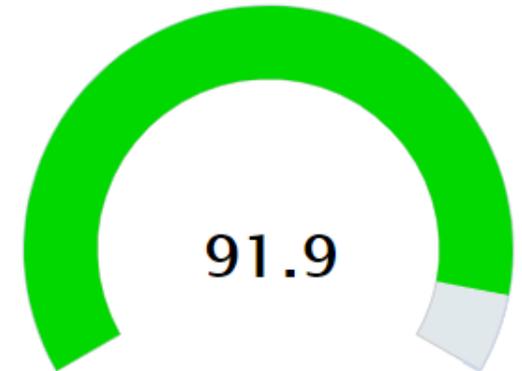
Quick Links

Linked Actions 0

Average Last 12 (months)



Total Score



Performance Trend

↓
Current Evaluation Trend



1. SPI			
	KPI	Valor de Referencia	Puntuación Actual
1.1	The Supplier Performance Index - SPI (expressed in a 0-100 range) is assigned to the Supplier as the weighted average of all individual scores assigned to each Category based on the risk level associated to the Merchandizing Group.	---	91,9
Puntuación Categoría de Rendimiento			91,9

Overall SPI calculated as weighted average of the categories evaluated.

2. QUALITY			
	KPI	Valor de Referencia	Puntuación Actual
2.1	QUALITY	---	N/A
Puntuación Categoría de Rendimiento			N/A

3. PUNCTUALITY			
	KPI	Valor de Referencia	Puntuación Actual
3.1	PUNCTUALITY	---	N/A
Puntuación Categoría de Rendimiento			N/A

Performance result on single category in the selected period.
If not evaluated N/A will be shown

4. ENVIRONMENT			
	KPI	Valor de Referencia	Puntuación Actual
4.1	ENVIRONMENT	---	N/A
Puntuación Categoría de Rendimiento			N/A

5. SAFETY			
	KPI	Valor de Referencia	Puntuación Actual
5.1	SAFETY	---	N/A

6. INNOVABILITY & COLLABORATION			
	KPI	Valor de Referencia	Puntuación Actual
6.1	INNOVABILITY & COLLABORATION	---	N/A
Puntuación Categoría de Rendimiento			N/A

7. HUMAN RIGHTS & CORRECTNESS			
	KPI	Valor de Referencia	Puntuación Actual
7.1	HUMAN RIGHTS & CORRECTNESS	---	91,9
Puntuación Categoría de Rendimiento			91,9

Performance result on single category in the selected period.

Enterprise Scorecard

Trend view



Select **Print Summary** create a printable pdf

Welcome **Alberto Martoni**

JAGGAER ONE 15:37 CET - Central Europe Time D

Select **Forms**
Select **Show Trend**

Print Summary

← Named Scorecard: FIHD01

Details **Forms** Actions (0) Messages (Unread 0)

Scorecard Form **Show Trend**

→| << < Evaluation: Display Scorecard progress in chart format 00:00 ▾

Scorecard Information

Supplier Organisation Name
Seller Test 4

Buyer Organisation
Guru Test

Scorecard Title
FIHD01

Creation Date
17/12/2021 11:15:05

Scorecard Created by
Test Guru

Emitting Unit

Additional Information

Scorecard Type



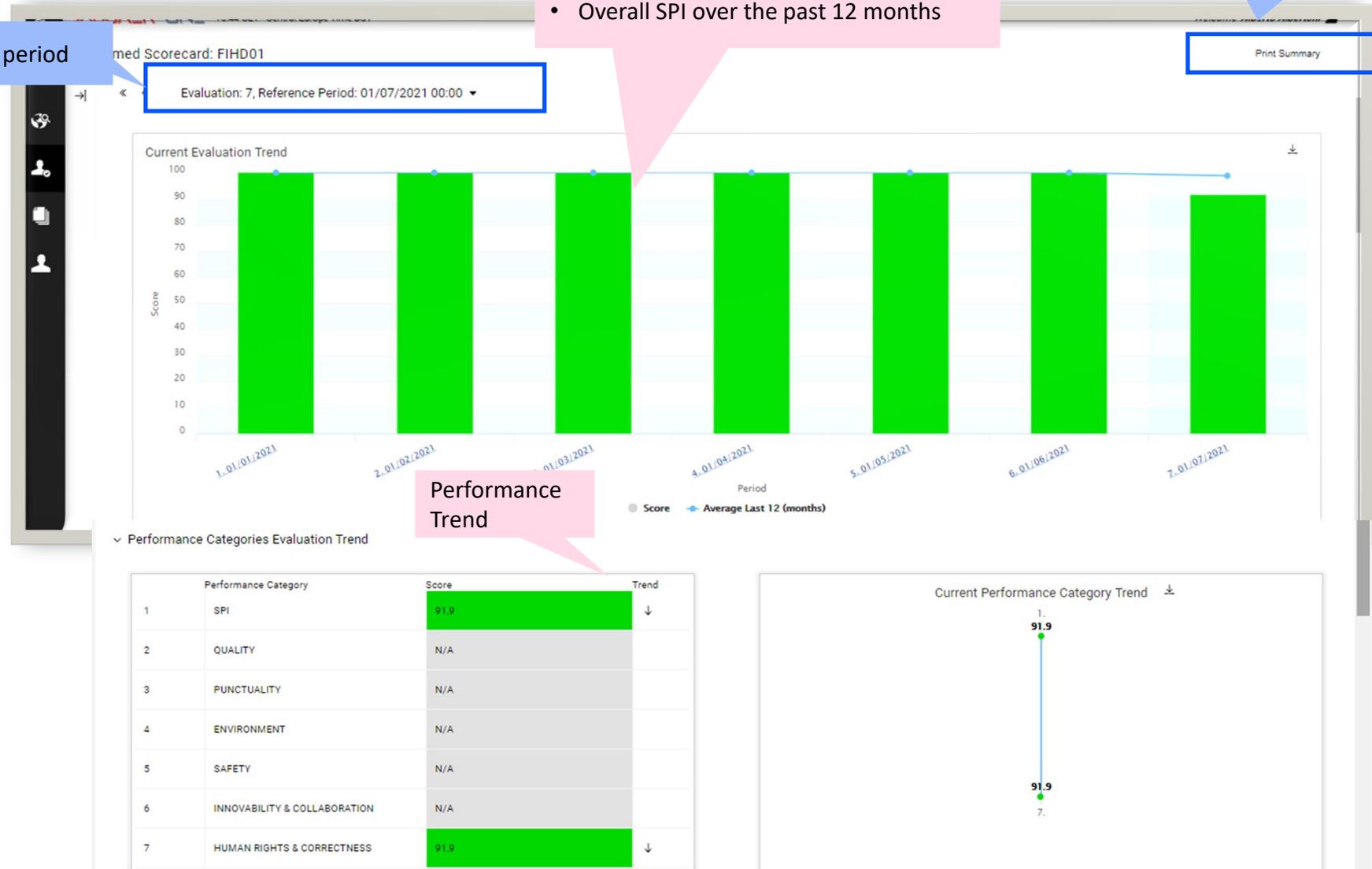
Enterprise Scorecard

Trend view



Select **Print Summary** create a printable pdf

Select the period



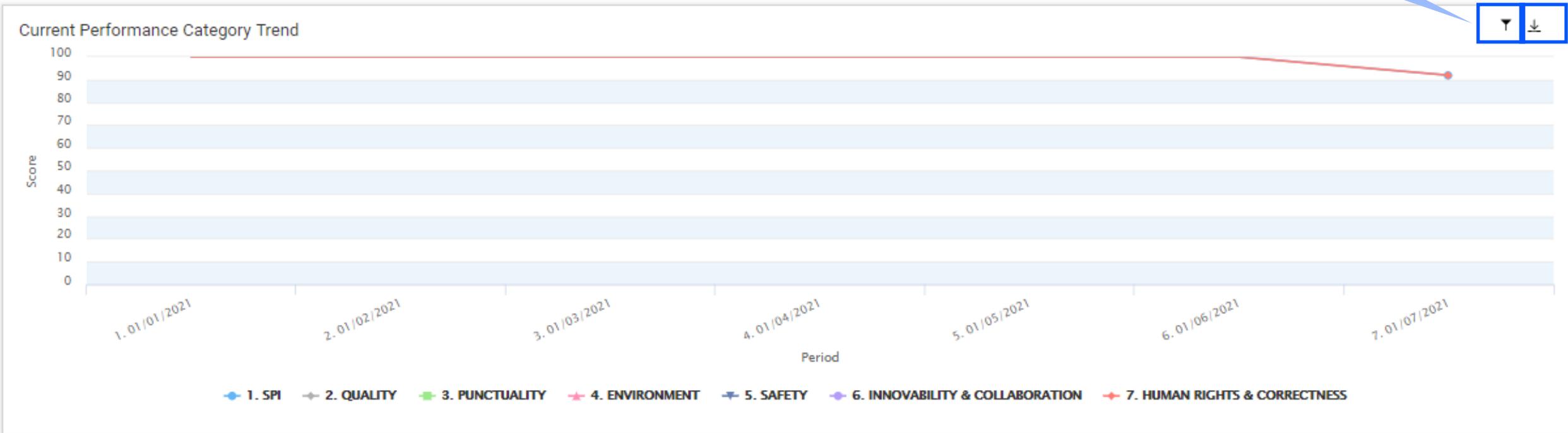
Tarjetas de puntuación

Trend view



Select to filter by category

Select to download



Tarjetas de puntuación

Trend view



« < Evaluation: 7, Reference Period: 01/07/2021 00:00 ▾

Select to download

▾ KPI Evaluation Trend

Export List

Closed Evaluations	01/01/2021	01/02/2021	01/03/2021	01/04/2021	01/05/2021	01/06/2021	01/07/2021
▾ 1 SPI	100	100	100	100	100	100	91,9
1.1 The Supplier Performance Index - SPI (expressed in a 0-100 range) is assigned to the Supplier as the weighted average of all individual scores assigned to each Category based on the risk level associated to the Merchandizing Group.	100	100	100	100	100	100	91,9
▾ 2 QUALITY	N/A						
2.1 QUALITY	N/A						
▾ 3 PUNCTUALITY	N/A						
3.1 PUNCTUALITY	N/A						
▾ 4 ENVIRONMENT	N/A						
4.1 ENVIRONMENT	N/A						
▾ 5 SAFETY	N/A						
5.1 SAFETY	N/A						
▾ 6 INNOVABILITY & COLLABORATION	N/A						
6.1 INNOVABILITY & COLLABORATION	N/A						
▾ 7 HUMAN RIGHTS & CORRECTNESS	100	100	100	100	100	100	91,9
7.1 HUMAN RIGHTS & CORRECTNESS	100	100	100	100	100	100	91,9

Monthly result by category